

# Northwest Market Association Show Specials-September 2017

<b>Shar Aberi</b> ..... 600 – Lily and Layla: 10% off orders of 12 and more.	<b>Bill Cohen</b> ..... 426 – Fly London: 30%-50% off discontinued footwear. – Bos and Co.: 30%-50% off discontinued footwear. – Softinos: 30%-50% off discontinued footwear.	<b>Missy Gefkovicz</b> ..... 504 – Coobie Seamless Bras: 12pc free with \$500 order. Free shipping new accounts.
<b>Bryan Acheson</b> ..... 604 – New Balance Accessories: 15% discount.	<b>Linda Conley</b> ..... RR4-5 – Carreli Tops: Free shipping. – NYDJ: 5% discount for show orders.	<b>Stephanie Gissing</b> ..... 219 – Stephanie Gissing: All NEW buyers receive a chance to win one of their written orders for free. – Emma Zookie: Free shipping for immediate orders.
<b>Tony Adams</b> ..... 818 – Me Too: 10% off. – Adam Tucker: 10% off.	<b>Daphne Dang</b> ..... 628 – Relished: Choice of scarf with purchase of \$500+!	<b>Christopher Glenn</b> ..... 719 – Troentorp Clogs: 8% off orders written at show. – Maguba: Free international shipping with 24+ pair order.
<b>Talitha Allen</b> ..... DB13 – Peacock Pearl Jewelry: 5% off purchase of \$200 or more; 10% off purchase of \$400 or more.	<b>Carrie DelCurto</b> ..... CB7-8 – Diana Acuesta: Free shipping on orders placed at show. – Woolflower: Free shipping on orders \$500 and above. – Ebza Dresses: Free shipping with orders placed at show.	<b>Teresa Goodall</b> ..... 612 – Teresa Goodall Jewelry: 50% off two statement signature necklaces with opening order. Free shipping on orders over \$500.
<b>Jennifer Asis</b> ..... 821 – Emu Australia: Women's & Kid's 3% discount.	<b>Paul Dukich</b> ..... 611 – Socksmith: Free freight for \$400 order.	<b>Jeff Gutmann</b> ..... 606 – Corkys Footwear: All shoes \$1.00 off. – Corkys Boutique: \$2.00 off per pair. – Corkys Boots: \$5.00 off on select styles. – Corky Kids: \$1.00 off.
<b>Deb Atiyeh</b> ..... 308 – Rain Jewelry: Orders over \$500 get free shipping. – Maruca Design: Orders over \$700 get 2 free traveler bags.	<b>Eric Edmonds</b> ..... 715 – Trask: 48+ Pairs = Net 90 - %5 / 72+ Pairs = Net 90 - 10%	<b>Valerie Hambas</b> ..... 307 – Commando: Free shipping for new accounts.
<b>Brandy Audette</b> ..... 601 – Baggallini: Free shipping on at once orders over \$1000.00	<b>Julie Elas</b> ..... CB15-16 – All Hours/Style-rite: Guarantee pant sell thru - select colors only.	<b>Christine Harris</b> ..... 403 – Softwalk: 7% - 75 days. – Trotters: 7% - 75 days. – Grey's Anatomy by Softwalk: 7% - 75 days.
<b>David Baccus</b> ..... 424 – Ziera: 5% early buy discount. – Sergio Tomani: Offers will be made. – Aquadiva: 32-99 pr=3% discount. 100 to-250 pr = 5% discount. 251+ = 8% discount. (6 pr per SKU minimum)	<b>Linda Errico</b> ..... CB19-20 – Holly Yashi: Free freight. – HOB0: Free handbag with qualifying order.	<b>Tanya Hawkins</b> ..... 227 – Meri Meri: 5% off \$250+ – MarshMueller: Free shipping over \$200 – Petunia Pickle Bottom: Free shipping on orders \$750+ – Saranoni: Free shipping over \$250
<b>Kathy Barrett</b> ..... 218 – Leaders in Leather: Free shipping on orders over \$500. Free gift with all orders placed at the show.	<b>Jason Fallon</b> ..... 621 – CAT Ladies Lifestyle Footwear: Incentives for at once and Spring 18 as well as dating and Free Freight.	<b>Mark Heiman</b> ..... 622 – Lur Apparel: Up to 50% off on selected styles and free gift with orders placed at show.
<b>Clifton Bates</b> ..... 215 – Ole: Evening handbags \$15	<b>Jim Fink</b> ..... 707 – Clarks: Incentives - dating.	<b>Hillary Hickmann</b> ..... 817 – Aetrex: 60 pairs= 3% discount / 120 pairs= 7% discount w/6 month financing available! / 240 pairs= 9% discount w/6 month financing available! / 360 pairs= 11% discount w/6 month financing available! / 600 pairs= 13% discount w/6 month financing available!
<b>Laura Bedell</b> ..... 208 – Wallaroo Hat Company: 2 Free Hats – Adajio Jewelry: Free earrings or free freight. – Sienna Sky Jewelry: Free earrings or free freight. – Lemon Tree Jewelry: Free earrings or free freight.	<b>Jenna Fisher</b> ..... 322 – Elan: 10% off orders placed at show.	<b>Brittany Holboke</b> ..... 817 – Aetrex-Lynco: Exclusive show specials. See Rep for details.
<b>Trevor Bellmore</b> ..... 721 – .. Old Friend Footwear: Women's Swey Flipper Reg. \$49.50, Show \$25.00.	<b>Robert Friedman</b> ..... 524 – Frank Lyman: Free shipping and gift with purchase.	<b>Kelly Holliman</b> ..... CB33-35 – Shedrain: 10% off all Rain Jackets. – Hipsi Belts: Free Display with an \$500 order.
<b>Rick Bittner</b> ..... 802 – Sacha London: \$2 pair discount Net 60. – Baske-California: \$2 pair discount Net 60.	<b>Kevin Gallagher</b> ..... 222 Hot Deals over 20% off on the following items: – PVC Rain Pants: \$5.40 each, normally \$7.00, suggested retail is \$14.99. – PVC Rain 2 Piece Sets: \$8.90 each, normally \$11.50, suggested retail is \$23.99. – Patented SnowStoppers Ski & Snowboard Gloves: Kids & adults at \$8.40, normally \$10.55, suggested retail is \$22.95 #1 selling glove best deal at show. – Jester Hats: \$3.75 each, regular wholesales is \$4.75, suggested retail is \$9.50 All HOT DEALS must be placed at show for immediate delivery and paid by credit card at time of shipment.	<b>Lori Hughes</b> ..... 609 – UGG: Net 90 @ 10% discount for pre-book w/ minimum order.
<b>Ed Boehl</b> ..... 200 – Osgoode Marley: 5% on orders written at show.	<i>***Kevin also has Show Specials on all orders independent of the Hot Deals!!!! 10% off on first orders and 5% off for loyal customers Hot Deals and Show Specials are booked separately.***</i>	<b>Cheryl Hunter</b> ..... CB32 – Asian Eye: Free Fall scarf with orders over \$300.
<b>Adam Brown</b> ..... 801 – Florsheim: \$2.50 off per pair for orders written at show. – Florsheim Kids: \$2.50 off per pair for orders written at show. – Nunn Bush: \$5.00 off per pair for orders written at show.	<b>Darlene Garcia</b> ..... 223 – Jambu KD: See rep for market specials. – Stride Rite: See rep for market specials. – Hanna Andersson: See rep for market specials.	<b>Judy Johnson</b> ..... CB11 – Hatley Kids: Booking incentives, free shipping.
<b>Amy Busch</b> ..... 300 – Sockwell: Discounts and Net 60 terms on qualifying pre-booked seasonal orders and free freight on all at once orders turned in at the show.		<b>Vijay Karnani</b> ..... 321 – Vejaiz: Fall & Holiday Items available for shipping thru December. Perfect for Boutiques who do not wish to commit way ahead.
<b>Richard Cardall</b> ..... 701 – Neil M USA: 10% discount for orders written at show.		

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<b>Kim Kenson</b> ..... 228	<b>Bill Miller</b> ..... 400	<b>Shivi Singh</b> ..... DB6-8
– Robeez: 10% off with qualifying orders.	– Bearpaw: 10% discount orders taken at show.	– Papillon: 50% off shipping on Spring order over \$500 placed at show.
– Turtledove London: Free shipping.		
– Little Green Radicls: Free shipping.	<b>Stan Morris</b> ..... 521	<b>David Snyder</b> ..... 405
– Stride Rite Hosiery: 15% discount.	– Lynn Ritchie: We will have select styles at 20% off for immediate delivery.	– Earth: Spring 18 incentives, show specials.
<b>Hersh Kothari</b> ..... 620	<b>Pat Muller</b> ..... 311	– Earthies: Spring 18 incentives, show specials.
– Cloud Footwear: Cloud Footwear: 5% on show orders + net 60 days.	– Janska Outerwear: Free Coat of your choice with a \$1200 order (Faux Fur excluded)	– Earth Origins: Show specials.
<b>Kristi Lulay</b> ..... 513	<b>Michael K. O'Brien</b> ..... 819	– Kalso: Spring 18 incentives, show specials.
– Anita International: 10% discount for orders written at show.	– Sanosan: 36 pairs 5% discount	<b>Jennifer Stenson</b> ..... L1
<b>Leroy Lumiah</b> ..... 804	<b>Jessica Ramirez</b> ..... 223	– Kharmic Creations: Kharmic's choice of \$20 in free products on sales over \$150.00.
– Fidelio: 5% Net 60 days.	– Stride Rite: Spring 2018 Futures Program - Orders received 8/7/17 - 9/10/17 for requested ship dates 1/25/18 - 5/25/18 receive 8% 45 days (Discount at Line Level)	<b>Paul Swenson</b> ..... 705
– Vital: 5% Net 60 days.		– Blundstone: Quantity discounts with dating.
– IMAC: 5% Net 60 days.	<b>Eliana Ramsay</b> ..... 603	– El Naturalista: Quantity discounts with dating and free freight.
– Padders: 5% Net 60 days.	– Jambu: 10% discount at the show.	– Dromedaris: Quantity discounts with dating.
<b>Kristy Lunde</b> ..... 507-508	– Naomi: \$69.50 \$54.50 60% GM (24-pair min.) / \$69.50 \$49.50 64% GM (36-pair min.)	– Glerups: Quantity discounts with dating.
– Ally Rose Toppers: Free camisole with 41pc order.	<b>Ann Reinhart</b> ..... 407	– Jerusalem: Quantity discounts with dating.
– Arianne: Free shipping on \$1,000 orders placed at show.	– Sockwell: Discounts and net 60 terms on qualifying pre-booked Seasonal orders and free freight on all at once orders turned in at the show!	<b>Kendra Terlouw</b> ..... 420
– HaZe Apparel & Accessories: Free Shipping and 10% Discount on orders over \$300 left at show.	<b>Lisa Richardt</b> ..... 221	– Anuschka: 6 pack of leather protector for each order left at the show.
<b>Kim Marks</b> ..... 610	– Boma Jewelry: 5% off orders \$1000 and up or free shipping on orders \$500 and up.	<b>Fernando Todeschini</b> ..... 205
– Organic Massage Oil: Buy 5 of one scent and get the 6th free for your store tester.	– Estrella Soap: Free samples with order.	– Blue Pacific Scarves: \$75 of additional product with purchase of \$500 or more.
– Organic Bodybutter: First order of 12 for any scent you get the 12th one free for your store tester.	<b>Jessica Russell</b> ..... 212	<b>April von Backstrom</b> ..... 317
– Vegan Foot Cream: Buy 5 and get the 6th one free for your store tester.	– Tumbleweed, Tasi, Stowaway: Free shipping for orders placed at show.	– Konplott: Receive free scarf with \$1,000.00 order, free candle with any order.
– General offer: Free shipping for orders placed at show that are over \$200.00:	<b>Derry Ryan</b> ..... 423	<b>G. Craig Williams</b> ..... DB1-3
<b>Rena Marnani</b> ..... 728	– Relax Shoe: Extra dating & discount.	– Monkey Mango: Buy one for the price of two. Get the second one free.
– Aerosoles: Margin builders.	– Crosstown: Extra dating & discount.	<b>Lisa Xeros-VandenBos</b> ..... 615
<b>Ann Maurice</b> ..... 619	<b>Michael Schurr</b> ..... 602	– Montanaco: Free Freight for all Fall 17 orders written and turned in at show. Fall 16 Styles (samples on hand to view): 30% off orders under 24 units, 50% off orders over 24 units.
– Ann Maurice: Free shipping for orders placed at the show.	– Azura, L'Artiste, Spring Step, Spring Step Professional, Patrizia, Flexus: Early buy program for Spring 2018 - See rep for details.	
<b>Lesley McEntire</b> ..... 327	<b>Deborah Signoretti</b> ..... DB14	
– Alasham Cashmere: 10% off spring styles if order is placed at market.	– Eagle Ray Traders LLC: Fun, hi-quality, Batik resortwear and everyday wear Missy & Plus sizes dresses, tops, jackets, skirts and pants: 30% off current styles from 2016 and earlier on specific fabrications you choose; 50% off current styles from 2016 and earlier on assorted fabrications; 50% off discontinued styles from years gone by.	
<b>Mitch Melwani</b> ..... 318	– Benjamin International: Jewelry, clothing, accessories, gifts and much more! Free shipping on orders over \$500.	
– Silver Stream: Immediate shipping and market specials.		
– India Art Palace: Immediate shipping and market specials.		
<b>Aimee Mercer</b> ..... 517		
– Splendid: All orders left at the show receive 5% discount and free shipping.		

All show specials subject to change.